

March Membership Analysis Report

GAT Constitutional Area 5 - China

GAT Area Leader: Wing-Kun Tam

July to March (9 months) Cumulative Results

| | 2019-2020 | 2020-2021 | 2021-2022 | 2022-2023 | 2023-2024 |
|------------------------|-----------|-----------|-----------|-----------|-----------|
| New Clubs | 0 | 2 | 8 | 7 | 35 |
| Cancelled Clubs | 42 | 10 | 3 | 5 | 5 |
| Charter Members | 197 | 419 | 628 | 447 | 1,186 |
| New Members | 290 | 5,479 | 2,919 | 4,214 | 6,383 |
| Drops | 943 | 1,163 | 906 | 816 | 833 |
| Net Gain | -157 | 5,420 | 3,233 | 4,346 | 7,199 |

March Only Results

| | 2019-2020 | 2020-2021 | 2021-2022 | 2022-2023 | 2023-2024 |
|------------------------|-----------|-----------|-----------|-----------|-----------|
| New Clubs | 0 | 0 | 2 | 1 | 3 |
| Cancelled Clubs | 0 | 1 | 0 | -3 | 0 |
| Charter Members | 12 | 9 | 92 | 63 | 108 |
| New Members | 4 | 558 | 165 | 367 | 384 |
| Drops | 48 | 122 | 90 | 129 | 115 |
| Net Gain | -7 | 462 | 196 | 341 | 408 |

Quarter 3 Results

| | 2019-2020 | 2020-2021 | 2021-2022 | 2022-2023 | 2023-2024 |
|------------------------|-----------|-----------|-----------|-----------|-----------|
| New Clubs | 0 | 0 | 3 | 2 | 27 |
| Cancelled Clubs | 2 | 6 | -4 | -3 | 0 |
| Charter Members | 50 | 57 | 182 | 142 | 843 |
| New Members | 43 | 1,465 | 1,007 | 1,699 | 2,432 |
| Drops | 355 | 362 | 281 | 315 | 416 |
| Net Gain | -151 | 1,278 | 1,057 | 1,636 | 3,000 |

July to March (9 months) Cumulative Results

GAT Group A - Area 5-China

GAT Group Leader: Min Ma

| | | | 2019-2020 | 2020-2021 | 2021-2022 | 2022-2023 | 2023-2024 |
|--------------------------|--------------|------------------------|-----------|-----------|-----------|-----------|-----------|
| MD China Coun | China | New Clubs | 0 | 0 | 0 | 0 | 10 |
| | | Cancelled Clubs | 5 | 5 | 2 | 1 | 4 |
| | | Charter Members | 78 | 134 | 209 | 104 | 366 |
| | | New Members | 32 | 2,443 | 734 | 1,088 | 3,563 |
| | | Dropped Members | 243 | 374 | 285 | 253 | 168 |
| | | Net Gain | 30 | 2,424 | 904 | 1,167 | 3,922 |
| MD NA | Undistricted | New Clubs | 0 | 1 | 8 | 6 | 6 |
| | | Cancelled Clubs | 0 | 0 | 0 | 0 | 0 |
| | | Charter Members | 9 | 42 | 211 | 166 | 167 |
| | | New Members | 221 | 183 | 236 | 295 | 252 |
| | | Dropped Members | 254 | 158 | 179 | 173 | 214 |
| | | Net Gain | 6 | 102 | 290 | 307 | 234 |
| GAT Group Total | | New Clubs | 0 | 1 | 8 | 6 | 16 |
| | | Cancelled Clubs | 5 | 5 | 2 | 1 | 4 |
| | | Charter Members | 87 | 176 | 420 | 270 | 533 |
| | | New Members | 253 | 2,626 | 970 | 1,383 | 3,815 |
| | | Dropped Members | 497 | 532 | 464 | 426 | 382 |
| | | Net Gain | 36 | 2,526 | 1,194 | 1,474 | 4,156 |

March Only Results
GAT Group A - Area 5-China
GAT Group Leader: Min Ma

| | | | 2019-2020 | 2020-2021 | 2021-2022 | 2022-2023 | 2023-2024 |
|------------------------|--------------|------------------------|-----------|-----------|-----------|-----------|-----------|
| MD China Coun | China | New Clubs | 0 | 0 | 0 | 0 | 0 |
| | | Cancelled Clubs | 0 | 1 | 0 | -3 | 0 |
| | | Charter Members | 6 | 3 | 3 | 22 | 9 |
| | | New Members | 0 | 460 | 42 | 78 | 171 |
| | | Dropped Members | 28 | 103 | 38 | 17 | 18 |
| | | Net Gain | 0 | 370 | 12 | 103 | 166 |
| MD NA | Undistricted | New Clubs | 0 | 0 | 2 | 0 | 2 |
| | | Cancelled Clubs | 0 | 0 | 0 | 0 | 0 |
| | | Charter Members | 0 | 0 | 56 | 0 | 55 |
| | | New Members | 4 | 14 | 6 | 16 | 7 |
| | | Dropped Members | 11 | 3 | 7 | 13 | 4 |
| | | Net Gain | -7 | 11 | 58 | 3 | 59 |
| GAT Group Total | | New Clubs | 0 | 0 | 2 | 0 | 2 |
| | | Cancelled Club | 0 | 1 | 0 | -3 | 0 |
| | | Charter Members | 6 | 3 | 59 | 22 | 64 |
| | | New Members | 4 | 474 | 48 | 94 | 178 |
| | | Dropped Members | 39 | 106 | 45 | 30 | 22 |
| | | Net Gain | -7 | 381 | 70 | 106 | 225 |

Quarter 3 Results
GAT Group A - Area 5-China
GAT Group Leader: Min Ma

| | | | 2019-2020 | 2020-2021 | 2021-2022 | 2022-2023 | 2023-2024 |
|------------------------|--------------|------------------------|-----------|-----------|-----------|-----------|-----------|
| MD China Coun | China | New Clubs | 0 | 0 | 0 | 0 | 10 |
| | | Cancelled Clubs | 0 | 4 | -4 | -3 | -1 |
| | | Charter Members | 28 | 4 | 43 | 30 | 322 |
| | | New Members | 0 | 777 | 517 | 302 | 1,620 |
| | | Dropped Members | 122 | 158 | 106 | 71 | 94 |
| | | Net Gain | -24 | 653 | 512 | 298 | 1,883 |
| MD NA | Undistricted | New Clubs | 0 | 0 | 3 | 1 | 4 |
| | | Cancelled Clubs | 0 | 0 | 0 | 0 | 0 |
| | | Charter Members | 0 | 4 | 76 | 25 | 106 |
| | | New Members | 36 | 38 | 30 | 61 | 69 |
| | | Dropped Members | 49 | 38 | 40 | 62 | 72 |
| | | Net Gain | -9 | 11 | 71 | 28 | 109 |
| GAT Group Total | | New Clubs | 0 | 0 | 3 | 1 | 14 |
| | | Cancelled Club | 0 | 4 | -4 | -3 | -1 |
| | | Charter Members | 28 | 8 | 119 | 55 | 428 |
| | | New Members | 36 | 815 | 547 | 363 | 1,689 |
| | | Dropped Members | 171 | 196 | 146 | 133 | 166 |
| | | Net Gain | -33 | 664 | 583 | 326 | 1,992 |

July to March (9 months) Cumulative Results

GAT Group B - Area 5-China

GAT Group Leader: Xiaoqin Liu

| | | | 2019-2020 | 2020-2021 | 2021-2022 | 2022-2023 | 2023-2024 |
|--------------------------|-------|------------------------|-----------|-----------|-----------|-----------|-----------|
| MD China Coun | China | New Clubs | 0 | 0 | 0 | 0 | 10 |
| | | Cancelled Clubs | 8 | 3 | 0 | 3 | 0 |
| | | Charter Members | 57 | 130 | 81 | 74 | 367 |
| | | New Members | 24 | 1,590 | 811 | 1,164 | 1,169 |
| | | Dropped Members | 269 | 194 | 196 | 100 | 223 |
| | | Net Gain | -146 | 1,697 | 829 | 1,253 | 1,486 |
| GAT Group Total | | New Clubs | 0 | 0 | 0 | 0 | 10 |
| | | Cancelled Clubs | 8 | 3 | 0 | 3 | 0 |
| | | Charter Members | 57 | 130 | 81 | 74 | 367 |
| | | New Members | 24 | 1,590 | 811 | 1,164 | 1,169 |
| | | Dropped Members | 269 | 194 | 196 | 100 | 223 |
| | | Net Gain | -146 | 1,697 | 829 | 1,253 | 1,486 |

March Only Results
GAT Group B - Area 5-China
GAT Group Leader: Xiaoqin Liu

| | | | 2019-2020 | 2020-2021 | 2021-2022 | 2022-2023 | 2023-2024 |
|------------------------|-------|------------------------|-----------|-----------|-----------|-----------|-----------|
| MD China Coun | China | New Clubs | 0 | 0 | 0 | 0 | 1 |
| | | Cancelled Clubs | 0 | 0 | 0 | 0 | 0 |
| | | Charter Members | 2 | 2 | 12 | 14 | 33 |
| | | New Members | 0 | 78 | 97 | 207 | 89 |
| | | Dropped Members | 4 | 9 | 36 | 20 | 36 |
| | | Net Gain | 0 | 77 | 91 | 209 | 92 |
| GAT Group Total | | New Clubs | 0 | 0 | 0 | 0 | 1 |
| | | Cancelled Club | 0 | 0 | 0 | 0 | 0 |
| | | Charter Members | 2 | 2 | 12 | 14 | 33 |
| | | New Members | 0 | 78 | 97 | 207 | 89 |
| | | Dropped Members | 4 | 9 | 36 | 20 | 36 |
| | | Net Gain | 0 | 77 | 91 | 209 | 92 |

Quarter 3 Results
GAT Group B - Area 5-China
GAT Group Leader: Xiaoqin Liu

| | | | 2019-2020 | 2020-2021 | 2021-2022 | 2022-2023 | 2023-2024 |
|--------------------------|-------|------------------------|-----------|-----------|-----------|-----------|-----------|
| MD China Coun | China | New Clubs | 0 | 0 | 0 | 0 | 8 |
| | | Cancelled Clubs | -1 | 0 | 0 | 0 | 0 |
| | | Charter Members | 8 | 33 | 26 | 33 | 258 |
| | | New Members | 5 | 548 | 317 | 579 | 382 |
| | | Dropped Members | 103 | 102 | 78 | 44 | 109 |
| | | Net Gain | -73 | 538 | 315 | 593 | 584 |
| GAT Group Total | | New Clubs | 0 | 0 | 0 | 0 | 8 |
| | | Cancelled Club | -1 | 0 | 0 | 0 | 0 |
| | | Charter Members | 8 | 33 | 26 | 33 | 258 |
| | | New Members | 5 | 548 | 317 | 579 | 382 |
| | | Dropped Members | 103 | 102 | 78 | 44 | 109 |
| | | Net Gain | -73 | 538 | 315 | 593 | 584 |

July to March (9 months) Cumulative Results

GAT Group C - Area 5-China

GAT Group Leader: Guo-Jun Zhang

| | | | 2019-2020 | 2020-2021 | 2021-2022 | 2022-2023 | 2023-2024 |
|--------------------------|--------------|------------------------|-----------|-----------|-----------|-----------|-----------|
| MD China Coun | China | New Clubs | 0 | 0 | 0 | 0 | 8 |
| | | Cancelled Clubs | 27 | 1 | 0 | 1 | 0 |
| | | Charter Members | 53 | 89 | 100 | 83 | 261 |
| | | New Members | 10 | 1,258 | 1,135 | 1,628 | 1,383 |
| | | Dropped Members | 130 | 410 | 200 | 282 | 183 |
| | | Net Gain | -3 | 1,193 | 1,224 | 1,568 | 1,560 |
| MD NA | Undistricted | New Clubs | 0 | 1 | 0 | 1 | 1 |
| | | Cancelled Clubs | 2 | 1 | 1 | 0 | 1 |
| | | Charter Members | 0 | 24 | 27 | 20 | 25 |
| | | New Members | 3 | 5 | 3 | 39 | 16 |
| | | Dropped Members | 47 | 27 | 46 | 8 | 45 |
| | | Net Gain | -44 | 4 | -14 | 51 | -3 |
| GAT Group Total | | New Clubs | 0 | 1 | 0 | 1 | 9 |
| | | Cancelled Clubs | 29 | 2 | 1 | 1 | 1 |
| | | Charter Members | 53 | 113 | 127 | 103 | 286 |
| | | New Members | 13 | 1,263 | 1,138 | 1,667 | 1,399 |
| | | Dropped Members | 177 | 437 | 246 | 290 | 228 |
| | | Net Gain | -47 | 1,197 | 1,210 | 1,619 | 1,557 |

March Only Results
GAT Group C - Area 5-China
GAT Group Leader: Guo-Jun Zhang

| | | | 2019-2020 | 2020-2021 | 2021-2022 | 2022-2023 | 2023-2024 |
|------------------------|--------------|------------------------|-----------|-----------|-----------|-----------|-----------|
| MD China Coun | China | New Clubs | 0 | 0 | 0 | 0 | 0 |
| | | Cancelled Clubs | 0 | 0 | 0 | 0 | 0 |
| | | Charter Members | 4 | 4 | 6 | 7 | 11 |
| | | New Members | 0 | 6 | 18 | 61 | 112 |
| | | Dropped Members | 5 | 7 | 9 | 76 | 47 |
| | | Net Gain | 0 | 4 | 17 | 4 | 96 |
| MD NA | Undistricted | New Clubs | 0 | 0 | 0 | 1 | 0 |
| | | Cancelled Clubs | 0 | 0 | 0 | 0 | 0 |
| | | Charter Members | 0 | 0 | 15 | 20 | 0 |
| | | New Members | 0 | 0 | 2 | 5 | 5 |
| | | Dropped Members | 0 | 0 | 0 | 3 | 10 |
| | | Net Gain | 0 | 0 | 18 | 22 | -5 |
| GAT Group Total | | New Clubs | 0 | 0 | 0 | 1 | 0 |
| | | Cancelled Club | 0 | 0 | 0 | 0 | 0 |
| | | Charter Members | 4 | 4 | 21 | 27 | 11 |
| | | New Members | 0 | 6 | 20 | 66 | 117 |
| | | Dropped Members | 5 | 7 | 9 | 79 | 57 |
| | | Net Gain | 0 | 4 | 35 | 26 | 91 |

Quarter 3 Results
GAT Group C - Area 5-China
GAT Group Leader: Guo-Jun Zhang

| | | | 2019-2020 | 2020-2021 | 2021-2022 | 2022-2023 | 2023-2024 |
|------------------------|--------------|------------------------|-----------|-----------|-----------|-----------|-----------|
| MD China Coun | China | New Clubs | 0 | 0 | 0 | 0 | 5 |
| | | Cancelled Clubs | 1 | 1 | 0 | 0 | 0 |
| | | Charter Members | 14 | 16 | 22 | 34 | 157 |
| | | New Members | 1 | 100 | 140 | 730 | 346 |
| | | Dropped Members | 41 | 40 | 57 | 133 | 101 |
| | | Net Gain | -6 | 98 | 139 | 675 | 448 |
| MD NA | Undistricted | New Clubs | 0 | 0 | 0 | 1 | 0 |
| | | Cancelled Clubs | 2 | 1 | 0 | 0 | 1 |
| | | Charter Members | 0 | 0 | 15 | 20 | 0 |
| | | New Members | 1 | 2 | 3 | 27 | 15 |
| | | Dropped Members | 40 | 24 | 0 | 5 | 40 |
| | | Net Gain | -39 | -22 | 20 | 42 | -24 |
| GAT Group Total | | New Clubs | 0 | 0 | 0 | 1 | 5 |
| | | Cancelled Club | 3 | 2 | 0 | 0 | 1 |
| | | Charter Members | 14 | 16 | 37 | 54 | 157 |
| | | New Members | 2 | 102 | 143 | 757 | 361 |
| | | Dropped Members | 81 | 64 | 57 | 138 | 141 |
| | | Net Gain | -45 | 76 | 159 | 717 | 424 |